### Suez Cement Company (S.A.E) SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 TOGETHER WITH THE AUDITOR'S REPORT

### Suez Cement Company (S.A.E) SEPARATE Financial Statements For the Year ended 31 December 2017

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Allied for Accounting & Auditing
Ragheb, Hamouda, Istanbouli, Tageldeen & El-Kilany
P.O. Box 20 Kattameya
Rama Tower
Ring Road, Zone #10A
Kattameya, Cairo, Egypt

Tel: +202 2726 0260 Fax: +202 2726 0100 Cairo.office@eg.ey.com ey.com/mena

> Translation of Auditors' report Originally issued in Arabic

### **AUDITOR'S REPORT**

### TO THE SHAREHOLDERS OF SUEZ CEMENT COMPANY (S.A.E)

### Report on the Separate Financial Statements

We have audited the accompanying separate financial statements of **Suez Cement Company** (S.A.E), represented in the separate financial position as of 31 December 2017, and the related separate statements of income (profit or loss), separate Comprehensive income, separate changes in equity and separate cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

### Management's Responsibility for the separate Financial Statements

These separate financial statements are the responsibility of the Company's Management, as Management is responsible for the preparation and fair presentation of the separate financial statements in accordance with Egyptian Accounting Standards and applicable Egyptian laws. Management responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error. This responsibility also includes selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### Auditor's Responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with Egyptian Standards on Auditing and applicable Egyptian laws. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance that the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's professional judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on these separate financial statements.



Translation of Auditors' report Originally issued in Arabic

Opinion

In our opinion, the separate financial statements referred to above, give a true and fair view, in all material respects, of the separate financial position of Suez Cement Company (S.A.E), as of 31 December 2017, and of its separate financial performance and its separate cash flows for the year then ended in accordance with Egyptian Accounting Standards and the related applicable Egyptian laws and regulations.

As indicated in notes (1) and (14) of the notes to the separate financial statements, the company has investments in subsidiaries and prepared consolidated financial statements as of 31 December 2017 and for better understanding of the company's consolidated financial position as 31 December 2017 and its consolidated financial performance, and its consolidated cash flows for the year then ended, the matter necessitates reference to the consolidated financial statements

### Report on Other Legal and Regulatory Requirements

The Company maintains proper accounting records that comply with the laws and the Company's articles of association and the separate financial statements agree with the Company's records. The company maintains a costing system that meets the purpose and the physical inventory count was undertaken by the Company's Management in accordance with the proper norms.

The financial information included in the Board of Directors' Report, prepared in accordance with Law No. 159 of 1981 and its executive regulation, is in agreement with the books of the Company insofar as such information is recorded therein.

Cairo: 6 March 2018

Mohamed Ahmed Abu Elkassim

FESAA - FEST (RAA. 17553) (EFSAR .359)

Ehab M. Azer

FESAA – FEST (RAA. 6537) (EFSAR .87)

Allied for Accounting & Auditing (EY)

### SEPARATE STATEMENT OF FINANCIAL POSITION As of 31 DECEMBER 2017

	Note	31 December 2017 EGP	31 December 2016 EGP
Assets			
Non-current assets	(12)	884,801,879	791,032,429
Fixed assets	(12)	170,310,574	191,150,317
Fixed assets under construction	(13)	4,172,958,683	4,497,901,738
Investments in subsidiaries	(14-a)	30,267,255	30,267,255
Investments in an associate and share in joint ventures	(14-b)	1,440,001	1,440,001
Investments available for sale	(14-c)	1,440,001	1,1.10,000
Amounts paid under investments in subsidiaries	(14.4)	1,000,000	1,000,000
and other companies	(14-d)	22,438,108	-
Non-current assets held for sale	(14-E)	25,000,000	33,000,000
Loan to subsidiaries	(15)	5,308,216,500	5,545,791,740
Total non-current assets		5,308,210,300	3,343,771,740
C. Asserts			#00 0#0 1 <b>#0</b>
Current assets	(16)	369,149,843	598,079,172
Inventory Accounts and notes receivables	(17)	30,416,149	6,059,297
	(18)	499,551,171	250,533,210
Due from related parties Prepayments, other receivables and other debit balances	(19)	157,624,391	161,902,828
	(20)	233,591,020	572,331,494
Cash at banks	(20)	1,290,332,574	1,588,906,001
Total current assets		6,598,549,074	7,134,697,741
Total assets		0,000,000	De la constantina de
Equity and liabilities			
Equity	(21)	909,282,535	909,282,535
Share capital	(21)	454,641,267	454,641,267
Legal reserve	(22)	2,214,245,360	2,214,245,360
Other recerves	(22)	327,001	327,001
Reserve of unrealized gains on available-for-sales investments		78,427	2,101,952
Other comprehensive income		1,768,900,360	1,998,766,980
Retained earnings		(441,793,098)	(215,591,988)
Losses for the year		4,905,681,852	5,363,773,107
Total equity		4,903,001,032	3,000,111,
Non-current liabilities		202 202	24,777,587
Other long term liabilities	(23)	20,392,809	40,698,247
Deferred tax liabilities	(11)	55,823,537	
Total non-current liabilities		76,216,346	65,475,834
Total non-case			
Current liabilities	(24)	259,763,347	241,029,275
Provisions	(25)	531	36,616,846
Bank overdraft	(26)	442,873,848	378,059,428
Trade payables, accrued expenses and other credit balances	(27)	636,428,667	818,758,612
Due to related parties	(28)	77,926,325	20,156,609
Taxes payable	(29)	192,538,050	141,960,776
Advances from customers	(30)	7,120,108	6,821,515
Retention payables	(50)	-	62,045,739
Accrued Income tax		1,616,650,876	1,705,448,800
Total current liabilities			1,770,924,634
Total liabilities		1,692,867,222 6,598,549,074	7,134,697,741
Total equity and liabilities	Chief Financial	Managing	Chairman
Accounting Auditors Manager	Officer	Director	
Mohamed Ahmed Shereif El Masry	li Ihsan Kucukoglu	Jose Maria Magrina	Omar A. Mohanna
Chab M. Azer Abu Elkassim		JPZ/VANIA	
-The accompanying notes from (1) to (36) are an integral part of	these separate fina	ncial statements.	
*			

### SEPARATE STATEMENT OF INCOME (PROFIT OR LOSS) FOR THE YEAR ENDED IN 31 DECEMBER 2017

	Note	31 December 2017	31 December 2016
		EGP	EGP
Sales	(4)	2,408,658,034	2,117,257,834
Cost of Sales	(5)	(2,409,245,347) (587,313)	(1,730,764,119) 386,493,715
GROSS (LOSSES) / PROFIT		(507,515)	360,473,713
General and administrative expenses	(6)	(189,996,826)	(143,640,224)
Finance income	(7)	26,327,606	56,562,168
Finance cost	(8)	(6,883,204)	(7,964,618)
Foreign exchange differences		10,747,318	(392,514,722)
Gain from sale of fixed assets	(12)	54,042,763	305,456
Provisions	(24)	(113,356,053)	(88,000,768)
Provisions no longer required		35,325,349	3,010,656
Board of directors' remuneration and allowance		(180,000)	(165,000)
Dividends income	(9)	21,139,000	29,418,619
Liquidation investments gain / (losses)		(302,504,947)	(13,091) (47,701,250)
Impairment of investments		(3,234,033)	(5,758,420)
Losses of sale of obsolete inventory Other Expenses	(10 -a)	(41,013,875)	(-,,)
Other income	(10-b)	84,093,877	50,281,439
PROFIT FOR THE YEAR BEFORE	(13 5)		
INCOME TAX		(426,080,333)	(159,686,040)
Deferred income taxes for the Year	(11)	(15,712,765)	6,139,791
Income taxes for the Year	(11)	2	(62,045,739)
LOSSES FOR THE Year		(441,793,098)	(215,591,988)
Earnings Per Share - basic and diluted (LE)	(31)	(2.43)	(1.19)
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Chief financial

Ali Ilisan Kucukoglu

Managing

Jose Maria Magrina

Chairman

Omar A. Mohanna

<sup>-</sup>The accompanying notes from (1) to (36) are an integral part of these separate financial statements

### SEPARATE STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED IN 31 DECEMBER 2017

	Note	31 December 2017 EGP	31 December 2016 EGP
(LOSSES) FOR THE YEAR OTHER COMPREHENSIVE INCOME		(441,793,098)	(215,591,988)
Other comprehensive income to be reclassified to profit or loss in subsequent periods (net of tax):  Net (loss)/gain on available-for-sales (AFS) financial assets  Net other comprehensive income to be reclassified to profit or loss in subsequent periods, net of tax			(993,858) (993,858)
Other comprehensive income not to be reclassified to profit or loss in subsequent periods (net of tax): Remeasurement gains/(losses) on defined benefit plans Net other comprehensive income/(loss) not being reclassified to profit or loss in subsequent periods, net of tax Other comprehensive income/(loss), net of tax		(2,611,000) 587,475 (2,023,525)	3,367,424 (757,670) 2,609,754
Total comprehensive income, net of tax		(443,816,623)	(213,976,092)

Accounting Manager

Shereif El Masry

Chief financial

Officer

Ali Ihsan Kucukoglu

Managing

Dir ce.o.

Jose Maria Magrina

Chairman

Omar A. Mohanna

<sup>-</sup>The accompanying notes from (1) to (36) are an integral part of these separate financial statements

Suez Cement Company (S.A.E)

SEPARTE STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED IN 31 DECEMBER 2017

Total	EGP	5,363,773,107	(18,610,357) 4,835,725 (500,000)	(2,023,525) (441,793,098)	4,905,681,852	5,782,811,985	5,782,811,985	(215,591,988)	(993,858) 2,609,754	(213,976,092)	(205.062.786)	5,363,773,107
Losses for the year	EGP	(215,591,988)		(441,793,098)	(441,793,098)	361,032,928	860,164 361,893,092	(215,591,988)	ī	(215,591,988)	(361,893,092)	(215,591,988)
Retained	EGP	1,998,766,980 (215.591.988)	(18,610,357) 4,835,725 (500,000)		1,768,900,360	1,842,361,036	(352,362) 1,842,008,674	ï		1	361,893,092 (205,134,786)	1,998,766,980
Reserves Accumulated actuarial gains/(losses) on defined	benefit plans EGP	2,101,952	1	(2,023,525)	78,427		(507,802)		2,609,754	2,609,754	7 7	2,101,952
Reserve of unrealized gains on available- for-sales investments	EGP	327,001	r r	, ,	327,001	1,320,859	1,320,859	3	(993,858)	(993,858)	3 1	327,001
Other Reserves	EGP	2,214,245,360		T I	2,214,245,360	2,214,173,360	2,214,173,360		, ,	ı	72,000	2,214,245,360
Legal	EGP	454,641,267	1 1	1. 1	454,641,267	454,641,267	454,641,267	,	1 1	1	1 (	454,641,267
Issued and paid up capital	EGP	909,282,535	, i	1 1	909,282,535	909,282,535	909,282,535	Ĩ	1 1	1	1 1	909,282,535
		Restated Balance as of 1 January 2017 Transferred to retained earnings	Adjustment profit share in advance Adjustments of taxes variances Independent BOD members bonus	Other comprehensive losses, net of tax Profit for the Year	Balance as of 31 December 2017	Balance as of 1 January 2016 as issued	Effects of change in accounting policies Restated Balance	Losses for the year Reserve of unrealized oains on available-for-	sales investments Other comprehensive income, net of tax	Total comprehensive income, net of tax	Transferred to retained earnings Dividends and transferred to other reserves	Balance as of 31 December 2016

<sup>-</sup> The accompanying notes from (1) to (36) are an integral part of these separate financial statements.

### SEPARTE STATEMENT OF CASH FLOWS FOR THE YEAR ENDED IN 31 DECEMBER 2017

	Note	31 December 2017 EGP	31 December 2016 EGP
Cash flows from operating activities		0.000	المائية والموادر
Losses before income tax		(426,080,333)	(159,686,040)
Dividends income	(9)	(21,139,000)	(29,418,619)
Liquidation investments (gain) / Losses		(5)	13,091 47,701,250
Impairment in value of Investments	(12)	302,504,947	135,774,179
Depreciation of fixed assets	(12)	137,472,657	88,000,768
Provisions	(24)	113,356,053 (35,325,349)	(3,010,656)
Provisions no longer required	(24)	14,170,427	(3,010,000)
Decline in value of obsolete inventory Reversal of decline in value of obsolete inventory	(24)	-	(5,024,965)
Liabilities against end of service plan	(23)	3,412,000	5,416,268
End of service past service cost recognized	()	(5,958,000)	( <del>-</del> )
Taxes adjustments		4,835,725	
Finance costs		6,883,204	7,964,618
Credit interests		(26,327,606)	(56,562,168)
Losses / (Gain) on disposal of fixed assets		(54,042,763)	(305,456)
Losses for disposal spare parts capitalized			1,407,715
Foreign exchange differences		(10,747,318)	392,514,722
Cash from operations before working capital changes:	<del>-</del>	3,014,639	424,784,707
Changes in inventory	(16)	214,758,902	(167,099,782)
Changes in accounts and notes receivables	(17)	(24,356,852)	(5,724,393)
Changes in due from related parties	(18)	(249,017,961)	(244,687,202)
Changes in prepayments, other receivables and other debit balances	(19)	(2,254,984)	(48,089,797)
Changes in advances from customers	***************************************	50,577,274	57,376,896
Changes in trade payables, accrued expenses and other credit balances	(29)	64,814,420	91,937,360
Changes in taxes payable	(26)	57,769,716	505,807
Changes in due to related parties	(28)	(182, 329, 945)	663,963,220
Changes in retentions payable	(27)	298,593	1,701,360
Finance expense paid	(8)	(6,883,204)	(7,964,618)
Income taxes paid	(7)	(62,045,739)	(22,882,160)
Provisions used	(24)	(59,296,632)	(11,824,625) (325,418)
Decline in debit balances from provisions used		(343,935)	(7,137,267)
Payments in respect of End of service plan		(4,449,778)	724,534,088
Net cash from operating activities	-	(199,745,486)	724,334,000
Cash flows from investing activities			
Finance income received		33,204,969	55,045,831
Payment from purchase of fixed assets		(1,629,604)	(3,002)
Proceeds from sale of fixed assets	(12)	71,474,720	305,456
Payments in fixed assets under construction	(13)	(226,204,718)	(132,163,089)
Dividends paid		21,139,000	29,418,619
Proceeds from liquidation of investments	_		623,700
Net cash from investing activities		(102,015,633)	(46,772,485)
Cash flows from financing activities			
Proceeds from loans from subsidiaries		8,000,000	-
Dividends paid		(19,110,358)	(205,062,786)
NET CAH FROM FINANCING ACTIVITIES	_	(11,110,358)	(205,062,786)
Net increase (decrease) in cash and cash equivalent during the year		(312,871,477)	472,698,817
Cash and cash equivalent- beginning of the year		535,714,648	455,530,553
Foreign exchange differences	_	10,747,318	(392,514,722)
Cash and cash equivalent- end of the year	=	233,590,489	535,714,648
For the purpose of preparing the statement of cash flows; cash a	and cash equivaler	it	
comprise of the following:			572 221 404
Cash at banks	(20)	233,591,020	572,331,494
less:		/#34X	(26 616 016)
Bank overdraft	(25)	(531)	(36,616,846)
Cash and cash equivalent		233,590,489	535,714,648

<sup>-</sup>The accompanying notes from (1) to (36) are an integral part of these separate financial statements.

### 1 BACKGROUND

Suez Cement Company S,A,E, was established in 1977 under Law 43 of 1974 which was superseded by Law 230 of 1989 which was replaced by the investments Guarantees and Incentives Law 8 of 1997, The Company was registered in the Commercial register on 11 April 1979 under no, 181134

HeidelbergCement, which acquired 100% of Italcementi's share capital, through its subsidiaries, owns 55% of Suez Cement's outstanding shares as of 31 December 2017.

The main objective of the Company is to produce all types of cement and other products stemming from the cement industry and related thereto and the production of other building materials and construction requirements and trading therein, utilization the mines and quarries except sand and gravels, The company may have an interest or participate in any manner in organization caring out activities which are similar to the company's activities, or which may contribute to the fulfilment of the Company's objects in Egypt or abroad, The company may also be merged in any of the aforementioned organizations, or may buy or have them subsidiary to the company, subject to the approval of the General Authority for Investment and Free Zones.

As disclosed in note (5), the company has other subsidiary companies and according to Egyptian Accounting Standards (17) "Consolidated and Separate financial statements", and article No, (188) of the executive regulations of law No, 159 of 1981, the company prepares consolidated financial statements that can provide a clearer view of the financial position, financial performance and cash flows for the group as a whole.

The financial statements of the Company for the year ended 31 December 2017 were authorized for issuance in accordance with the Board of Directors' resolution on 6 March 2018.

### 2.1 BASIS OF PREPARATION

The separate financial statements of the Company are prepared in accordance with Egyptian Accounting Standards ("EAS").

The separate financial statements have been prepared in Egyptian pounds (EGP), which is the Company's functional and presentation currency.

The separate financial statements have been prepared under the going concern assumption on a historical cost basis. Except for available for sale financial assets that have been measured at fair value.

### 2.2 SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of these separate financial statements requires management to make judgments and estimates that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures and the disclosure of contingent liabilities at the reporting date. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the assets or liabilities affected in future periods.

Estimates and their underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised.

The key judgements and estimates that have a significant impact on the financial statement of the Company are discussed below:

Impairment of trade and other receivables

An estimate of the collectible amount of trade and other receivables is made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and a provision applied according to the length of time past due, based on historical recovery rates.

### 2.2 SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES (continued)

Useful lives of fixed assets and investment properties

The Company's management determines the estimated useful lives of its fixed assets and investment properties for calculating depreciation. This estimate is determined after considering the expected usage of the asset or physical wear and tear. The management periodically reviews estimated useful lives and the depreciation method to ensure that the method and period of depreciation are consistent with the expected pattern of economic benefits from these assets.

### Taxes

The Company is subject to income taxes in Egypt. Significant judgment is required to determine the total provision for current and deferred taxes. The Company established provisions, based on reasonable estimates, for possible consequences of audits by the tax authorities in Egypt. The amount of such provision is based on various factors, such as experience of previous tax audits and differing interpretations of tax regulations by the Company and the responsible tax authority. Such differences of interpretations may arise on a wide variety of issues depending on the conditions prevailing in Egypt.

**Deferred tax assets** are recognised for unused accumulated tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and the level of future taxable profits together with future tax planning strategies.

Impairment of non-financial assets

The Company assesses whether there are any indicators of impairment for all non-financial assets at each reporting date. The non-financial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable. When value in use calculations are undertaken, management estimates the expected future cash flows from the asset or cash-generating unit and chooses a suitable discount rate in order to calculate the present value of those cash flows.

Impairment of financial assets

The Company assesses at each balance sheet date whether there is any objective evidence that a financial asset or a group of financial assets is impaired, A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset and has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue and costs, if applicable, can be measured reliably.

Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes and duty.

The specific recognition criteria described below must also be met before revenue is recognized.

· Sale of goods

Revenue from the sale of goods is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on delivery of the goods.

### • Interest income

Interest income is recognized as interest accrues using the effective interest method, Interest income is included in finance revenue in the statement of profit or loss.

### Dividends

Revenue is recognized when the company's right to receive the payment is established.

### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued) 2.3

### Rental income

Rental income arising from operating leases is accounted for on a straight-line basis over the lease

### Borrowing

Borrowings are initially recognized at the value of the consideration received. Amounts maturing within a year are classified as current liabilities, unless the Company has the right to postpone the settlement for a period exceeding one year after the balance sheet date, then the loan balance should be classified as noncurrent liabilities.

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortized cost using the effective interest rate method. Gains and losses are recognized in the statement of profit or loss when the liabilities are derecognized as well as through the effective interest rate method amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the effective interest rate. The effective interest rate amortization is included in finance cost in the statement of profit or loss.

### Borrowing cost

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale are capitalised as part of the cost of the assets. All other borrowing costs are expensed in the period in which they are incurred. The borrowings costs are represented in interest and other finance costs that company pay to obtain the funds.

Income tax is calculated in accordance with the Egyptian tax law.

### Current income tax

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the tax authority.

### Deferred income tax

Deferred income tax is recognized using the liability method on temporary differences between the amount attributed to an asset or liability for tax purposes (tax base) and its carrying amount in the balance sheet (accounting base) using the applicable tax rate.

Deferred tax asset is recognized when it is probable that the asset can be utilized to reduce future taxable profits and the asset is reduced by the portion that will not create future benefit.

Current and deferred tax shall be recognized as income or an expense and included in the statement of profit or loss for the period, except to the extent that the tax arises from a transaction or event which is recognized, in the same or a different period, directly in equity.

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Fixed assets

Fixed assets are stated at historical cost net of accumulated depreciation and accumulated impairment losses. Such cost includes the cost of replacing part of the plant and equipment when that cost is incurred, if the recognition criteria are met. Likewise, when a major inspection is performed, its cost is recognized in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in statement of profit or loss as incurred.

Depreciation of an asset begins when it is in the location and condition necessary for it to be capable of operating in the manner intended by management, and is computed using the straight-line method according to the estimated useful life of the asset as follows:

	rears
Buildings, constructions, infrastructure and roads	6 to 20
Machinery, equipment and Tools	5 to 20
Motor Vehicles	5
Furniture and office equipment	5 to 10

Fixed assets are derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognizing of the asset is included in the statement of profit or loss when the asset is derecognized.

The assets residual values, useful lives and methods of depreciation are reviewed at each financial year end.

The Company assesses at each balance sheet date whether there is an indication that fixed assets may be impaired. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. Impairment losses are recognized in the statement of profit or loss.

A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment

loss been recognized for the asset in prior years. Such reversal is recognized in the statement of profit or

### Fixed assets under construction

Fixed assets under construction represent the amounts that are paid for the purpose of constructing or purchasing fixed assets until it is ready to be used in the operation, upon which it is transferred to fixed assets. Fixed assets under construction are valued at cost net of impairment loss ( if any ) .

### Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash in hand, bank balances, and short-term deposits with an original maturity of three months .

### Suppliers and accrued expenses

Liabilities are recognised for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Provisions**

Provisions are recognized when the Company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made. Provisions are reviewed at the financial position date and adjusted to reflect the current best estimate.

Where the effect of the time value of money is material, the amount of a provision should be the present value of the expected expenditures required to settle the obligation. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

### Social insurance and Employees' End-of-services

a- Social Insurance: The Company makes contributions to the General Authority for Social Insurance calculated as a percentage of the employees' salaries. The Company's obligations are limited to these contributions, which are expensed when due.

### b- Employees' End-of-services:

### Defined benefit plan

The Company provides end of service benefits to its employees, The entitlement to these benefits is measured based upon the employees' final salaries and length of service, The expected costs of these benefits are accrued over the period of employment.

The expected costs of these benefits are accrued over the period of employment based on the actuarial present value of the future payments required to settle the obligation resulting from employees' service in the current and prior periods.

Actuarial gains and losses on End of services benefits are recognized immediately in the statement of Profit or loss in the period in which they occur.

### Foreign currencies

Transactions in foreign currencies are recorded at the rate prevailing at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated using the exchange rate prevailing at the balance sheet date. All differences are recognized in the statement of profit or loss.

Nonmonetary items that are measured at historical cost in foreign currency are translated using the exchange rates prevailing at the dates of the initial recognition.

Nonmonetary items measured at fair value in a foreign currency are translated using the exchange rates prevailing at the date when the fair value is determined.

### Contingent Liabilities and Assets

Contingent liabilities are not recognized in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the financial statements but disclosed when an inflow of economic benefits is probable.

### Related party transactions

Related parties represent in parent company, associated companies, major shareholders, directors and key management personnel of the Company, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the boards of directors.

### NOTES TO THE SEPARATE FINANCIAL STATEMENTS 31 DECEMBER 2017

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Statement of cash flows

The statement of cash flows is prepared using the indirect method.

### Expenses

All expenses including operating expenses, general and administrative expenses and other expenses are recognized and charged to the statement of profit or loss in the financial year in which these expenses were incurred.

### Accounts receivable and other debit balances

Accounts receivable and other debit balances are stated at book less any impairment losses.

Impairment losses are measured as the difference between the receivables carrying amount and the present value of estimated future cash flows. The impairment loss is recognized in the statement of profit or loss. Reversal of impairment is recognized in the statement of profit or loss in the period in which it occurs.

### Investments

### Investments in subsidiaries

Investments in subsidiaries are investments in entities which the company has control, Control is presumed to exist when the parent owns, directly or indirectly through subsidiaries more than half of the voting power of the investee, unless, in exceptional circumstances, it can be clearly demonstrated that this is not the case.

Investments in subsidiaries are accounted for at cost inclusive transaction cost and in case the investment is impaired, the carrying amount is adjusted by the value of this impairment and is charged to the statement of profit or loss for each investment separately. Impairment losses cannot be reversed.

### Investments in associates

Investments in associates are investments in entities which the company has significant influence and that is neither a subsidiary nor an interest in a joint venture, Significant influence is presumed to exist when the company holds, directly or indirectly through subsidiaries 20 per cent or more of the voting power of the investee, unless it can be clearly demonstrated that this is not the case.

Investments in associates are accounted for at cost inclusive transaction cost and in case the investment is impaired, the carrying amount is adjusted by the value of this impairment and is charged to the statement of profit or loss for each investment separately.

### Non-current assets held for sale and discontinued operations

The company classifies non-current assets and disposal group as held for sale if their carrying amount will be recovered principally from through a sale transaction rather than through continuing use.

Non-current assets and disposal group classified as held for sale are measured at the lower of their carrying amount and fair value less cost to sell.

### Available for sale investments

Available for sale investments are those non-derivative financial assets that are designated as available for sale or are not classified as loans and receivables, held to maturity investments or investments at fair value through profit or loss.

Available for sale investments are initially recognized at cost inclusive direct attributable expenses.

After initial measurement, available for sale financial assets are measured at fair value with unrealized gains or losses recognized directly in equity until the investment is derecognized, at which time the cumulative gain or loss recorded in equity is recognized in the statement of profit or loss, or determined to be impaired, at which time the cumulative loss recorded in equity is recognized in the statement of profit or loss, If the fair value of an equity instrument cannot be reliably measured, the investment is carried at cost.

a) Equity investments: where there is an evidence of impairment, the cumulative loss is removed from the equity and recognized in the statement of profit or loss, Impairment losses on equity investments are not reversed through the statement of profit or loss; increases in the fair value after impairment are recognized directly in equity.

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

b) Debt investments: where there is an evidence of impairment, loss is removed from the equity and recognized in the statement of profit or loss and interest continues to be accrued at original rate on the reduced carrying amount of the asset, if the fair value of the debt investment increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the statement of profit or loss, the impairment loss is reversed through the statement of profit or loss.

### Interest in joint ventures

A joint arrangement is an arrangement of which two or more parties have joint control.

Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

Suez Cement Company S,A,E accounts for its interest in the joint venture in its separate financial statement using cost method; and in its consolidated financial statements using equity method.

### Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability or the most advantageous market for the asset or liability.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

For assets traded in an active market, fair value is determined by reference to quoted market bid prices.

The fair value of interest-bearing items is estimated based on discounted cash flows using interest rates for items with similar terms and risk characteristics.

The fair value of interest-bearing items is estimated based on discounted cash flows using interest rates for items with similar terms and risk characteristics.

For unquoted assets, fair value is determined by reference to the market value of a similar asset or is based on the expected discounted cash flows.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

### 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Fair value measurements are those derived from quoted prices in an active market (that are unadjusted) for identical assets or liabilities.
- Level 2 Fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 Fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation at the end of each reporting period.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

### 2-1 Inventory

The inventory elements are valued as follows:

- Raw materials, fuel, Spare parts and Consumables, rolling and packing materials: at the lower of cost (using the moving average method) or net realizable value.
- Finished products: at the lower of the cost of production (based on the costing sheets) or net realizable value
  - Cost of production includes direct material, direct labor and allocated share of manufacturing overhead and excluding borrowing costs
- Work in process: at the lower of the cost of production (of the latest completed phase based on the costing sheets) or net realizable value.
  - Cost of work in process includes allocated share of direct material, direct labor and allocated share of manufacturing overhead until latest completed phase and excluding borrowing costs
  - Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

The amount of any write down of inventories to net realizable value and all losses of inventories shall be recognized in the statement of profit or loss in the period the write down or loss occurs according to an authorized study takes into consideration all technical and market bases to estimate any write down, The amount of any reversal of any write down of inventories, arising from an increase in net realizable value, shall be recognized in the statement of profit or loss in the period in which the reversal occurs,

### Legal reserve

According to the Company's articles of association, 5% of the net profits of the year is transferred to the legal reserve until this reserve reaches 50 % of the issued capital, The reserve is used upon a decision from the general assembly meeting based on the proposal of the board of directors.

### 3 SEGMENT INFORMATION

Currently the Company's main business segment is to produce all types of cement and other products stemming from the cement industry. Revenues, profits and investments in other business segments are currently immaterial and are not separately disclosed in the financial statements. Accordingly, under EAS 41. All revenues of the Company in the Year ended 31 December 2017 were reported under one segment in the financial statements.

4	Sales	
	Daies	

	31 December 2017	31 December 2016
	EGP	EGP
Bulk Cement Sales (Domestic)	696,226,478	384,397,040
Bagged Cement Sales (Domestic)	1,470,010,912	1,499,830,935
Discount of Bagged Cement (Domestic)	(9,084,480)	(15,158,283)
Bagged Cement Sales (foreign)	15,307,747	5,146,779
	237,827	_
Bulk Cement Sales (foreign)	187,732,681	243,041,363
Clinker Sales (Domestic)	48,226,869	213,011,505
Clinker Sales (foreign)	2,408,658,034	2,117,257,834
- / (ag.)	2,400,000,00	2,117,207,00
5 Cost of Sales		
	31 December 2017	31 December 2016
	EGP	EGP
Clinker purchase	44,496,209	62,430,689
Fuels	881,115,234	557,029,746
Electricity	311,781,194	252,302,824
Raw Material	206,733,251	202,283,383
	52,703,650	51,039,386
Clay fees	165,806,866	155,105,719
Maintenance		71,878,469
Freight	123,132,879	156,125,242
Salaries	164,652,556	
Packages	120,633,295	88,207,987
Depreciation	128,674,988	128,469,721
Stock Variation	83,128,091	(85,088,313)
Decline of Inventory	14,170,427	-
Reverse in decline of Inventory	-	(5,024,965)
Other	112,216,707	96,004,231
	2,409,245,347	1,730,764,119
6 GENERAL AND ADMINSTRATIVE EXPENSES		
$\P$	21 D 2017	31 December 2016
	31 December 2017	EGP
	EGP	
Technical assistance fees	26,268,918	22,857,569
Salaries	63,209,634	51,303,167
End of service benefits plan- current and past service costs	1,033,000	1,356,913
Cancel - Employment Benefit Plan	(5,958,000)	H
Communication expenses	6,551,699	20,392,034
Other general and administrative expenses	97,944,875	46,255,375
Tax on dividends	946,700	1,475,166
Tax on dividends	189,996,826	143,640,224
	With the second	
7 FINANCE INCOME		
	31 December 2017	
	EGP	EGP
C. I't interest from Loop to subsidiaries	4,779,641	4,428,020
Credit interest from Loan to subsidiaries	21,547,965	
Credit interest from time deposits and treasury bills		
	26,327,606	30,302,108

8 FINANCE COST	31 December 2017 EGP	31 December 2016 EGP 4,059,355
Interest on benefit plan	2,379,000 4,504,204	3,905,263
Other bank charges	6,883,204	7,964,618
9 DIVIDENDS INCOME	0,000,204	1,5001,610
	31 December 2017 EGP	31 December 2016 EGP
Ready Mix Concrete Al alamia (RMCA)- S.A.E Suez Bags Company S.A.E	17,134,000	15,210,000 11,661,410
Suez for Transport and Trade – Egypt S.A.E Lafarge Cement Company – Egypt S.A.E	2,205,000	1,225,000 84,709
Techno Gravel For Quarries-Egypt S.A.E	1,800,000	1,237,500
	21,139,000	29,418,619
10 – a OTHER EXPENSES		
	31 December 2017 EGP	31 December 2016 EGP
Rent of quarries – unused Previous years expenses Indemnities and penalties expenses Consultant services expenses Delay interest - payments Other expenses	1,740,163 16,295,606 1,230,450 7,221,572 14,105,373 420,711	
	41,013,875	-
10-b OTHER INCOME		
	31 December 2017 EGP	31 December 2016 EGP
Management fees Rentals Penalties Revenue from sale of scrap and other materials income related to the previous year	14,029,764 1,771,200 2,527,151 36,440,607 28,020,715	12,659,449 330,875 3,657,118 4,955,601 27,723,453
Other income	1,304,440 84,093,877	954,943 50,281,439

### 11 INCOME TAX RECONCILIATION OF THE EFFECTIVE INCOME TAX RATE

	31 December 2017	31 December 2016
	EGP	EGP (159,686,040)
Net (Losses ) before income taxes	(426,080,333)	(139,080,040)
Add:		
Accounting depreciation	137,472,657	135,774,179
Donations	1,507,141	2,764,172
Board of directors' allowance	3,546,809	2,014,551
Provisions	133,549,480	93,417,036
Indemnities and fines	906,025	2,325,980
Previous year expenses- un-supported documents	16,295606	6,473,743
Tax on dividends	946,700	1,475,166
Labors Club	4,072,262	620,691
Dividend costs	159,841	110,666
Losses from liquidation of investments	-	13,091
Impairment in value of investments	302,504,947	47,701,250
Capital losses – building	4,507,456	-
Capital losses – other assets	1,444,274	-
Unrealized foreign exchange Gain 2016	204,975,239	-
Unrealized foreign exchange losses	195,464,512	551,297,527
Net profit as per tax law	581,272,616	684,302,012
less:	100 207 808	(151 070 701)
Tax depreciation	199,306,727	(151,879,701)
Suez Cement Company's share in the Board of directors' bonuses of Suez Bag Company and Tourah Cement Company	-	(450,000)
Donations Donations	₩:	(272,000)
Capital Gains	18,771,044	(305,456)
Used provisions	56,983,714	(9,839,114)
Provisions no longer required	41,283,349	(11,403,045)
Realized foreign exchange Losses 2016	551,297,527	_
Unrealized foreign exchange gains	176,050,320	(204,975,239)
Dividends received	21,139,000	(29,418,619)
Taxable income	(483,559,065)	275,758,838
Income tax at the effective tax rate 22,50%	-	62,045,739
DEFENDED INCOME TAVITABILITIES		
DEFERRED INCOME TAX LIABILITIES	31 December 2017	31 December 2016
	EGP	EGP
Depreciation of fixed assets	(97,306,370)	(78,720,573)
Provisions	37,137,408	38,632,569
Actuarial provision	(22,769)	(610,243)
Unrealized FOREX losses	4,368,194	-
Net deferred income tax (liability)	(55,823,537)	(40,698,247)

### NOTES TO THE SEPARATE FINANCIAL STATEMENTS 31 DECEMBER 2017

### 11 INCOME TAX (continued)

### The company's tax position is as follows:

### a) Corporate taxes

### Period until Year 2007:

Due tax was paid in according with the agreement of the Internal Committee - and the due value was paid within the limits of the provision

### - Years 2008 & 2009 :

The tax authority has assessed the company for this period, The Company was agreed with the internal committee on the differences of results and pending the final results of the arrest and collection management.

### Years 2010 & 2011

The tax authority has assessed the company for this period and the results of the examination were objected and the objection was referred to the internal committee.

### Years from 2012 to 2014 :

The tax authority sent sample 19 to the company for this period was estimated . The company objected to the form this matter offered on the internal committee..

### - Years 2015 & 2016 & 2017:

No inspections took place for such period.

The Company has files the tax declaration within the legal grace period to tax authority.

### b) Value Added Tax (VAT)

### - First : General Sales Tax

### - Years 2008 & 2009 :

Due tax was paid after the decision of the internal committee and a dispute is currently before the court in terms of some items,

### - Years 2010 & 2013 :

The tax authority has assessed the company for this period, The Company objected against the inspection results, to be referred to the Higher Grievance Committee.

### - Years 2014 & 2015 :

The tax authority has assessed the company for this period, The Company objected against the inspection results, The internal committee was completed and the rest of the items were referred to the appeals committees

### - Years 2016:

No inspections took place for such period.

The company prepares tax return monthly and pays due taxes during the legal period.

### Second: Value Added Tax

### From 8 Sep. 2016 till 31 Dec. 2017 :

Tax authority did not assess the company for such period.

The company fill the VAT declaration up to November 2017 before the deadline identified by the Egyptian tax law.

### NOTES TO THE SEPARATE FINANCIAL STATEMENTS 31 DECEMBER 2017

### 11 INCOME TAX (continued)

### c) Salary tax

### - Period since inception up to 1998:

The tax authority has assessed the company for this period, Due tax was settled and paid based on the internal committee decision,

### Years from 1999 to 2014 :

The company deducts the salary tax from employees and remits it to the tax authority within the Legal grace period (monthly), The tax authority is currently in the process of inspecting the company's records for this period,

### - From Year 2015 to 2017:

The company deducts the salary tax from employees and remits it to tax authority within the Legal grace period (monthly), The Company has not been assessed for this period till now,

### d) Stamp duty tax

### - Period since inception up to 2005:

The tax authority has assessed the company for this period, Due tax was settled and paid based on the internal committee decision.

### - Years from 2006 to 2010:

The company paid the items that have been agreed upon with the internal committee

### Years from 2011 to 2014:

Currently inspection of this period until now the company not receive the result of inspection.

### - Years 2015 & 2017:

No inspections took place for such period.

Suez Cement Company (S.A.E)

NOTES TO THE SEPERATE FINANCIAL STATEMENTS 31 DECEMBER 2017

	rd ce Total nt	P EGP	96 2,655,582,891 - 1,629,604	09 247,044,461	(113,086,504)	2,791,170,452	(1,864,550,463)	(137,472,657)	63 95,654,547	(1,906,368,573)	23 884,801,879	86 791,032,429
	Furniture and office equipment	EGP	91,854,796	6,463,109	(30,179,999)	68,137,906	(75,107,311)	(8,479,035)	30,138,763	(53,447,583)	14,690,323	16,747,486
	Motor Vehicles	EGP	43,113,218	671,052	(15,505,577)	28,278,693	(35,577,804)	(1,126,860)	14,269,444	(22,435,220)	5,843,473	7,535,414
	Machinery, equipment and Tools	EGP	1,972,349,425	215,292,299	(54,176,717)	2,135,094,611	(1,324,775,638)	(107,434,646)	47,803,636	(1,384,406,648)	750,687,963	647,573,787
	Buildings, constructions, infrastructure and roads	EGP	547,866,949	24,618,001	(13,153,394)	559,331,556	(429,089,710)	(20,432,116)	3,442,704	(446,079,122)	113,252,434	118,777,239
	Lands	EGP	398,503	•	(70,817)	327,686	r	1	1	1	327,686	398,503
12 FIXED ASSETS		Cost	As of 1 January 2017 Additions	I ransfer from fixed assets under construction (Note 13)	Disposals	As of 31 December 2017	Accumulated depreciation As of 1 January 2017	Depreciation for the year	Disposals	As of 31 December 2017	Net book value as of 31 December 2017	Net book value as of 31 December 2016

# NOTES TO THE SEPERATE FINANCIAL STATEMENTS 31 DECEMBER 2017

### First:

	EGP
Proceeds from sale of fixed assets (A)	71,474,720
Cost of fixed assets	113,086,504
Accumulated depreciation of fixed assets	(95,654,547)
Net book value (B)	17,431,957
Losses from sale of fixed assets (A) - (B)	54,042,763

Total

### Second:

• Fixed Assets as of 31 December 2017 include assets that are fully depreciated and still in use, The acquisition cost for these assets are as follows:

Assets	Cost	
Building, construction, infrastructure and roads	183,430,479	
Machinery, equipment and tools	711,705,189	
Motor vehicles	18,979,183	
Furniture and office equipment	29,438,680	
Total	943,553,531	

 No imposed restrictions on the ownership of fixed assets against credit facilities offered to the company. No temporarily idle assets, and the fair value of assets are not materially different from its carrying amount.

Suez Cement Company (S.A.E)

NOTES TO THE SEPERATE FINANCIAL STATEMENTS 31 DECEMBER 2017

### 12 FIXED ASSETS "Continued"

e and office Total oment	EGP EGP	0,658       2,556,080,101         3,002       3,002	4,941,136 101,057,295	- (1,557,507)	4,796 2,655,582,891	,702) (1,730,333,791)		(75,107,311) (1,864,550,463)	16,747,486 791,032,429	8,956 825,746,310
Furniture and office equipment	poor.	86,910,658 3,002	4,94		91,854,796	(68,311,702)				18,598,956
Motor Vehicles	EGP	43,837,947	818,071	(1,542,800)	43,113,218	(35,586,576)	(1,534,028) 1,542,800	(35,577,804)	7,535,414	8,251,371
Machinery, equipment and Tools	EGP	1,889,801,695	82,562,437	(14,707)	1,972,349,425	(1,217,191,774)	(107,598,571) 14,707	(1,324,775,638)	647,573,787	672,609,921
Buildings, constructions, infrastructure and roads	EGP	535,131,298	12,735,651	1	547,866,949	(409,243,739)	(19,845,971)	(429,089,710)	118,777,239	125,887,559
Lands	EGP	398,503	10	ï	398,503	ī	Ē Ē	1	398,503	398,503
	Cost	As of 1 January 2016 Additions	ransfer from fixed assets under construction (Note 13)	Disposals	As of 31 December 2016	Accumulated depreciation As of 1 January 2016	Depreciation for the year Disposals	As of 31 December 2016	Net book value as of 31 December 2016	Net book value as of 31 December 2015

### 13 FIXED ASSETS UNDER CONSTRUCTION

	31 December 2017 EGP	31 December 2016 EGP
Raw mill filter kilns	-	41,026,579
Spare parts for coal project	13,903,352	10,565,232
Environmental measuring stations to dust		5,880,934
2Gear box for cement mill 1	4,548,920	4,548,920
2Gear box for cement mill 2	3,186,118	3,186,118
Renew filter Bypass for kiln 2	-	3,452,696
KATTEMEYA (Cooler Dedusting)	14,768,712	3,949,678
Petcoke loading system	7,371,956	-
Preheater tower modification	8,658,316	-
Other	117,873,200	118,540,160
	170,310,574	191,150,317

The fixed assets under construction during the year ended in 31 of December 2017

	31 December 2017	31 December 2016
	EGP	EGP
Balance as of beginning of the year	191,150,317	161,452,238
Additions during the year	226,204,718	132,163,089
Transferred to fixed assets during the year	(247,044,461)	(101,057,295)
Disposals	_	(1,407,715)
Balance as of end of the year	170,310,574	191,150,317

### 14 INVESTMENTS

A) Investments in subsidiaries

	% of Ownership	Par value	31 December 2017	31 December 2016
	=	EGP	EGP	EGP
Subsidiary companies				
Helwan Cement Company S.A.E	99,55	5	2,832,496,952	2,832,496,952
Tourah Portland Cement Company	66,12	5	1,287,617,992	1,287,617,992
S.A.E	,			
*Impairment in value of investments			(302,504,947)	-
(Tourah)	<i>52.22</i>	10		22,438,108
Suez Bags Company S.A.E	53,32	10	-	22,430,100
EL Helal Cement Company- Kuwait ( Kuwaiti Joint Stock Company)	51	15,29	270,415,816	270,415,816
Ready Mix Concrete Al alamia (RMC)"	31	13,47	2/0,415,010	270,713,010
S.A.E	52	100	81,432,859	81,432,859
**International City Company for Ready	32	100	52,10-,007	2 2
Mix - KSA	50		-	47,701,250
Impairment in value of investments			-	(47,701,250)
Subsidiary companies through				
indirect investments *				
Suez For Transport and Trade S.A.E	96,37	100	3,500,000	3,500,000
Development and Construction			22	
Materials Company (DECOM) S.A.E	52	10	11	11
			4,172,958,683	4,497,901,738

<sup>\*</sup>The impairment in the cost of investment in Tourah Cement Company was calculated on the basis of the difference between the cost of the purchase price of the share and the market value of the share on the Egyptian Stock Exchange according to the closing price of the share in 31 December 2017

- \*\* The International City Company for Ready mix has been sold according to the approval from the ministry of trade and investment in Saudi Arabia on the amended contract for the Establishment contract of The International City Company for Ready mix
  - \* In addition to the company's share in the subsidiary companies, The company owns indirect shares through its subsidiaries, Hence, these companies are qualified to be subsidiary companies; consequently it has been included in investments in subsidiaries item, These indirect shares comprise the following:
    - Suez cement company indirect share (through Helwan Cement S.A.E subsidiary company by 99,55% and Tourah Portland Cement Company S.A.E subsidiary company by 66,12%) in Suez for Transport and Trade (S.A.E) by 96,37%.
    - Suez cement company indirect share (through Ready Mix Concrete Al alamia (RMC)" S.A.E subsidiary company by 52%) in Development and Construction Materials Co (DECOM) (S.A.E) by 52%.
    - Suez cement company indirect share (through Suez For Transport and Trade S,A,E subsidiary company by 96,37%) in Suez for import and export (S.A.E) by 96,37%.

### B) Investments in an associate and joint ventures

	% of Ownership	Par value EGP	31 December 2017 EGP	31 December 2016 EGP
Investment in an associate Techno Gravel For Quarries-Egypt S.A.E Total investment in an associate	45	10	28,334,257 28,334,257	28,334,257 28,334,257
Share in joint ventures Suez Lime Company S.A.E * Impairment loss Total share in joint ventures Total investments in an associate and share in joint ventures	49,66	100	3,621,100 (1,688,102) 1,932,998 30,267,255	3,621,100 (1,688,102) 1,932,998 30,267,255

<sup>\*</sup> Suez Cement Company S.A.E has a 49,66 % interest in Suez Lime Company S.A.E; a jointly controlled entity, The entity;p;; is jointly managed along with Unicalce company (an Italian company that holds 50 % interest) and Tourah Portland Cement Company S.A.E (that holds 1%)

The venturers have a contractual arrangement that establishes joint control over the economic activities of the entity; the arrangement requires unanimous agreement for financial and operating decisions among the ventures,

Suez Cement Company recognizes its share in the joint venture in the separate financial statements at cost and consolidated financial statements using the equity method,

### C) Investments available for sale

	% of Ownership	Par value	31 December 2017	31 December 2016
	O Wheremp	EGP	EGP	EGP
Lafarge Cement Company – Egypt S.A.E Reserve of unrealized gains on available-	0,137	10	1,113,000	1,113,000
for-sales investments			327,001	327,001
Tot sales investments			1,440,001	1,440,001
				, <del></del>

### 14 INVESTMENTS "Continued"

### D) Amounts paid under investments in subsidiaries and other companies

	% of Ownershi	Par value	31 December 2017	31 December 2016
	р	EGP	EGP	EGP
*Italgen Egypt For Energy S.A.E	1	100	1,000,000	650,000
Italgen Gulf el Zeit for energy S.A.E	1	100	-	350,000
			1,000,000	1,000,000

<sup>\*</sup>Italgen Gulf el Zeit for Energy Company merged in Italgen Egypt For Energy Company according to the approval of the extra ordinary general assembly meeting.

### E) Non-current assets held for sale

	% of Ownership	Par value	31 December 2017	31 December 2016
	•	EGP	EGP	EGP
Suez Bags Company S.A.E	53,32	10	22,438,108	-
			22,438,108	

### 15 LOAN TO SUBSIDIARIES

On 20 October 2006, Suez Cement Company's Board of Directors approved to lend Ready Mix Concrete Al alamia (RMC)" S.A.E and its subsidiaries an amount of EGP 300 Million at annual interest rate 10,54%, The balance of the loan as of 31 December 2017 amounted to EGP 25 Million as follows:

- EGP 12 Million; due from Ready Mix Concrete Al alamia (RMC)" S.A.E (subsidiary company by 52%).

- EGP 13 Million; due from Development and Construction Materials Company (DECOM) S.A.E (subsidiary company by 52%).

### 16 INVENTORY

	31 December 2017	31 December 2016
	EGP	EGP
Raw materials	22,293,491	12,232,048
Spare parts and supplies	213,673,581	170,287,364
Fuel	87,669,335	103,930,495
Packing materials	6,729,347	3,068,621
Work in progress	40,916,845	134,868,813
Finished goods	54,859,187	42,887,399
Goods in transit	1,334,135	174,960,083
	427,475,921	642,234,823
less:		
Decline in value of obsolete (spare parts) inventory	(58,044,990)	(43,874,563)
Decline in value of obsolete (packing -bags) inventory	(281,088)	(281,088)
	(58,326,078)	(44,155,651)
	369,149,843	598,079,172
*Decline in the value of inventory		
Decline in the value of inventory	31 December 2017	31 December 2016
	EGP	EGP
Beginning balance of the year	44,155,651	49,180,616
decline in the value of inventory during the year	14,170,427	-
Reverse the decline in the value of inventory during the year	-	(5,024,965)
Ending balance	58,326,078	44,155,651

	31 December 2017	31 December 2016
	EGP	EGP
Accounts receivable	30,416,149	6,059,297
	30,416,149	6,059,297
	31 December 2017	31 December 2016
	EGP	EGP
Amounts receivable within 12 months	30,416,149	6,059,297
	30,416,149	6,059,297

There are no impairment on accounts and notes receivables on 31 December 2017 and 31 December 2016.

### 18 DUE FROM RELATED PARTIES

	31 December 2017 EGP	31 December 2016 EGP
Tourah Portland Cement Company S.A.E Helwan Cement Company S.A.E Suez For Bags S.A.E Ready Mix Concrete Al alamia (RMC)" S.A.E Inter bulk S.A.E Company ( Subsidiary to parent company )	82,967,667 396,025,884 - 3,613,256 949,864	57,001,601 187,458,983 367,921 1,953,937 389,131
Asia Cement (Subsidiary to parent company) EL Helal Cement Company- Kuwait (Kuwaiti Joint Stock Company) Suez For Lime S.A.E Heidelberg Cement AG (holding for cement francias) (parent	1,198,765 52,941	915,151 1,185,119 10,900
company) Techno Tanzania Portland Cement Company Cimenteries CBR Cementbedrijven N.V Development and Construction Materials Company (DECOM) S.A.E	15,036 6,318 42,373 14,679,067 499,551,171	1,250,467 250,533,210

### 19 PREPAYMENTS, OTHER RECEIVABLES, AND OTHER DEBIT BALANCES

	31 December 2017	31 December 2016
	EGP	EGP
Prepaid expenses	20,508,996	10,222,231
Advances to suppliers	17,880,577	39,332,159
Debtors – Sale of assets	871,424	-
Deposits with others	63,071,197	51,989,833
Tax authority	5,803,083	6,588,945
Refunded tax	12,518,423	13,813,030
Blocked current account at QNB AL AHLI in favor of Tax authority	255,255	255,255
Other debit balances	36,763,280	33.215.798
	157,672,235	155,417,251
Accrued income	105,985	6,983,341
Less: Impairment in value of other debit balances	(153,829)	(497,764)
2000. Impairment in 1910 of 1911.	157,624,391	161,902,828

### 20 CASH AT BANKS

21

	31 December 2017 EGP	31 December 2016 EGP
a- Egyptian Pound		
Current accounts Treasury bills (mature in three months)	154,380,152 49,889,000	74,515,550 495,934,974
b- Foreign currencies Current accounts Time deposits (mature in three months)	952,589 28,369,279 233,591,020	1,316,361 564,609 572,331,494
SHARE CAPITAL	31 December 2017	31 December 2016
	EGP	EGP
Authorised capital	3,600,000,000	3,600,000,000
Issued and fully paid-up	909,282,535	909,282,535
Number of shares	181856507	181856507

The company's authorized capital amounted to EGP 1,000 million, while the Company's issued and paid up capital amounted to EGP 640 million divided over 64000000 shares of par value EGP 10 each,

On 30 June 2005, Minister of investment's decree was issued to approve the extra ordinary General Assembly Meeting dated 17 April 2005 to approve stock split (1:2), consequently, the Company's issued and paid up capital reached 128000000 shares of par value EGP 5 each,

On 10 November 2005, the Extra ordinary General Assembly Meeting approved the increase of the Company's authorized capital to EGP 1,300 million, and the increase of issued and paid up capital amounts to EGP 909,282,535 divided over 181856507 shares of par value EGP 5 each,

On 25 March 2013, the Extra ordinary General Assembly Meeting approved the increase of the Company's authorized capital to EGP 3,600 million.

### 22 RESERVES

	31 December 2017	31 December 2016
	EGP	EGP
Legal reserve	454,641,267	454,641,267
Special reserve – Share premium	2,013,865,903	2,013,865,903
Special reserve	185,853,347	185,853,347
Capital reserve	14,526,110	14,526,110
Total other reserves	2,214,245,360	2,214,245,360
Total reserve	2,668,886,627	2,668,886,627

### Legal reserve

According to the Company's articles of association, 5% of the net profits of the year is transferred to the Legal reserve until this reserve reaches 50 % of the issued capital, The reserve used upon a decision from the general assembly meeting based on the proposal of the board of directors,

### Special reserve - Share premium

The special reserve – Share premium represents the amount collected at the last capital increase dated 10 November 2005 after the Legal reserve reached 50% of the issued capital,

### Special reserve

The special reserve represents profits transferred in accordance with the resolutions of the General Assembly Meetings of the company until year 2004,

### Capital reserve

The Capital reserve represents capital gain resulting from sales of salvage fixed assets in value greater than its carrying amount,

### 23 OTHER LONG TERM LIABILITIES

### Liabilities - Defined benefit plan

The company pays amounts to the employees when they retire at the end of service according to the defined benefits plan which specifies the amount of retirement that is entitled to the employee, The amount of pay is based on one or more factors, including age, years of service, and salary, The output for the defined benefit plan is calculated using an actuarial valuation conducted in a manner using estimated additional unit after taking into consideration the following assumptions:

Discount rate Average salary increase Annuity schedule	31 December 2017 17,50 % 12 % 60	
The amounts recognized at the date of balance sheet are as follows:		
	31 December 2017	31 December 2016
	EGP	EGP
Present value of the defined benefit liability	20,392,809	24,777,587
Actuarial Present value of the defined benefit liability at the balance sheet	20,392,809	24,777,587
The movement of liability as per the balance sheet		
1	31 December 2017	31 December 2016
	EGP	EGP
Liability - beginning of the year	24,777,587	29,866,010
Current service cost	1,033,000	1,356,913
Interest cost	2,379,000	4,059,355
Past Service Cost recognised	(5,958,000)	
Payments from the plan	(4,449,778)	(7,137,267)
Actuarial losses / (gains)	2,611,000	(3,367,424)
Liability – end of the year	20,392,809	24,777,587

Defined benefit plan cost as per in-	come statement			
			31 December 2017	31 December 2016
			EGP	EGP
Current service cost			1,033,000	1,356,913
Past Service Cost recognised			(5,958,000)	_
Interest cost			2,379,000	4,059,355
The analysis of defined benefit plan	cost as per income s	tatement	31 December 2017	31 December 2016
			EGP	EGP
General and administrative expense			(4,925,000)	1,356,913
Finance expense			2,379,000	4,059,355
			(7 FAC 000)	£ 416.060
			(2,546,000)	5,416,268
S. St.				
PROVISIONS				
Balance as of	Charged during	Utilized during	Provisions no	Balance as of
l January 2017	the year	the year	longer required	31 December 2017
FOR	ECD	ECD	ECD	ECD

### 24

	Balance as of 1 January 2017 EGP	Charged during the year EGP	Utilized during the year EGP	Provisions no longer required EGP	Balance as of 31 December 2017 EGP
Tax claims Judicial disputes Restructing -social costs Training support fund	148,857,689 12,816,237 52,190,000 27,165,349	40,341,053 7,000,000 66,015,000	(7,106,632) - (52,190,000)	(8,160,000) - (27,165,349)	182,092,110 11,656,237 66,015,000
	241,029,275  Balance as of 1 January 2016	Charged during the year	(59,296,632)  Utilized during the year	Provisions no longer required	259,763,347  Balance as of 31 December 2016
Tax claims Judicial disputes	EGP 126,639,910 13,066,237	ÉGP 35,760,768 50,000	EGP (10,832,333)	EGP (2,710,656) (300,000)	EGP 148,857,689 12,816,237
Restructing -social costs Training support fund	27,165,349	52,190,000	(992,292)	-	52,190,000 27,165,349
Other claims	992,292 167,863,788	88,000,768	(11,824,625)	(3,010,656)	241,029,275

No other material contingent liabilities other than what was provided for in the provisions above or what was disclosed in note 11 in respect of tax position.

### Bank Overdraft 25

Suez Cement Company S.A.E obtained lines of credit from banks capped at EGP 635 million in the form of overdraft facility in Egyptian pounds or its equivalent in foreign currencies to finance the company's working capital requirements and imported goods.

Total usage of these lines of credit as of 31 December 2017 amounted to EGP 531.

### 26 TRADE PAYABLES, ACCRUED EXPENSES AND OTHER PAYABLES

	31 December 2017 EGP	31 December 2016 EGP
Trade payables Accrued expenses	399,461,055 28,852,921	290,863,275 44,708,980
Social and medical security	1,226,938	1,250,597
Other payables	13,332,934	41,236,576
southern • • • octobroom	442,873,848	378,059,428

### 27 DUE TO RELATED PARTIES

	31 December 2017	31 December 2016
	EGP	EGP
Ciments Français (major shareholder)	68,145,632	60,339,987
Italcementi (holding for Ciments Français)	62,671,392	38,138,202
Suez For Bags S.A.E	5,380,429	
Suez For Transport and Trade S.A.E	25,274,724	14,176,598
Ciments Calcia (Subsidiary to parent company)	¥)	3,636,988
Heidelberg Cement Trading Malta Limited (Subsidiary to parent company)	6,446,980	130,666,430
Heidelberg Cement AG (holding for Italcementi) (parent company)	17,431,678	81,603
Inter bulk Logano (Subsidiary to parent company)	434,516,914	571,718,804
Heidelberg Technology Center Leimen, Germany (Subsidiary to parent company)	12,710,908	-
Devnya Cement AD Bulgaria (Subsidiary to parent company)	21,268	-
Heidelberg Cement France S.A.S.	3,828,742	
	636,428,667	818,758,612

### 28 TAXES PAYABLES

	31 December 2017 EGP	31 December 2016 EGP
Tax authority – salary tax Tax authority – withholding taxes Tax authority-sales tax Tax authority-Clay fees Tax authority-Stamp duties	2,337,627 3,978,047 67,511,135 4,098,270 1,246 77,926,325	1,953,512 2,214,891 12,230,895 3,757,311 

### 29 ADVANCES FROM CUSTOMERS

The movement of advances from customers during the year ended 31 December 2017 and 2016 is as follows:

	31 December 2017 EGP	31 December 2016 EGP
Balance at the beginning of the year Add: amounts collected during the year Less: delivered units during the year Balance at the end of the year	141,960,776 2,459,235,308 (2,408,658,034) 192,538,050	84,583,880 2,174,634,730 (2,117,257,834) 141,960,776

	31 December 2017 EGP	31 December 2016 EGP
List advances by customers: Engineering authority of armed forces Ministry of defence — logistics Reliance Logistics El Motahada for trade and transportation El Asala for trade and commercial agencies El Negma for Trade Other	20,642,695 102,717,500 152,708 2,562,467 1,853,468 407,580 64,201,632 192,538,050	4,646,337 3,129,844 1,630,315 658,621 131,895,659 141,960,776
30 RETENTIONS PAYABLE (Deposits form others)		
	31 December 2017 EGP	31 December 2016 EGP
Retentions payable within 12 months	7,120,108	6,821,515
	7,120,108	6,821,515

### 31 PROFIT EARNING PER SHARE

Basic earnings per share amounts are calculated by dividing net (loss) profit for the year attributable to the ordinary equity holders by the weighted average number of ordinary shares outstanding during the year, The company has no dilutive shares,

The information necessary to calculate basic and diluted earnings per share is as follows:

	31 December 2017 EGP	31 December 2016 EGP
Net (losses) for the year	(441,793,098)	(215,591,988)
Independent BOD members bonus  Net profit attributable to the ordinary equity holders	(500,000)	(500,000) (216,091,988)
, , , , , , , , , , , , , , , , , , ,		
Weighted average number of ordinary shares for basic and diluted earnings	181856507	181856507
(LOSS)/ EPS – basic and diluted	(2.43)	(1. 19)

<sup>\*</sup> Estimation only / subject to the BOD decision until the approval of the General Assembly.

### 32 CONTINGENT LIABILITIES

The letters of guarantee issued at the Company's request are as follows:

Bank name	Amount in issued currency	Equivalent in EGP	Cash margin EGP
ONB AL AHLI	10,000	10,000	10,000
Bank of Alexandria	9,098,868	9,098,868	19,763
<b>24.2.</b> • • • • • • • • • • • • • • • • • • •	9,108,868	9,108,868	29,763

The outstanding balance of issued letters of credit in favor of Suez Cement Company as of 31 December 2017 amounted to EGP 7,615, 895

# NOTES TO THE SEPERATE FINANCIAL STATEMENTS 31 DECEMBER 2017

### 33 RELATED PARTY DISCLOSURES

For the purpose of these financial statements, parties are considered to be related to the Company, if the Company has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Company and the party are subject to common control, Related parties may be individuals or other entities,

### Related party transactions

During the year, the following were the significant related party transactions, which were carried out in the normal course of business on terms agreed between the parties:

Company	Nature	Technical assistances fees	Expatriates fees	Purchases	Purchase Fuels	Purchase bags	Portion from Corporate redistribution	Sold cement / clinker	Purchase cement / clinker	Sold Transportation service	Purchase Transportatio n service	Sold Spare parts & Fuel	Purchase Raw Material &SP
		KEGP	K EGP	K EGP	K EGP	KEGP	KEGP	KEGP	K EGP	KEGP	KEGP	KEGP	K EGP
Suez Bags	Subsidiary		ı			116,821	7,047	-	,	,	,	38	
Italcementi	Major shareholder for Ciments Francais	26,269	4,560	ı	1	ı	ť	t	,	ı		1	1
Tourah Cement	Subsidiary	5,800	ı		12,359		30,625	24,809		1,159	1	8	2,886
Helwan Cement	Subsidiary	,			,		54,624	162,400	40,874	3,520		384,240	397
Ready Mix Concrete Al alamia (RMC)	Subsidiary	,		ı	1		1	28,119	ı		t	ÿ	
Decom	Subsidiary	,		1	1	ı	1	63,977	1	1	1	a	1
Suez For Transport	Subsidiary	,			,	,	1	3,390	•		75,828	ı	
Heidelberg Cement Trading Malta Limited	Related party	,	1		584,238	-	1	23,168	ī		ī	,	ť
Heidelberg Cement AG	Parent company		17,432			1	,	,			1	,	3
Inter bulk Trading Egy	Related party	,	-	1			1	480		,	1	1	
Heidelberg Cement France S.A.S.	Related party		3,829										

# NOTES TO THE SEPERATE FINANCIAL STATEMENTS

31 DECEMBER 2017

## 33- RELATED PARTY DISCLOSURES "Continued"

Company	No territory	assistances	Expatriates	Purchases	Purchase	Purchase	Portion from	Purchase	Sold	Sold	Purchase	Purchase
Company	.vature	fees	Ices	commission	Fuels	bags	redistribution	/ clinker	/ clinker	services	ransportation	raw
		K EGP	K EGP	K EGP	K EGP	K EGP	K EGP	K EGP	K EGP	K EGP	K EGP	K EGP
Ciments Francais	Major shareholder	10,285	22,858	J	3 €3	ı	ı	,	,	1	ı	
Suez Bags Company	Subsidiary	1			ı	78,762	5,432	1				
Italcementi	Major shareholder for Ciments Francais	12,573	1	10,522	Ü	i	1	ı		1		,
Tourah Portland Cement	Subsidiary	6,874	1	t	1	1	31,281	1	54.552	11.422	1	249
Helwan Cement Company	Subsidiary	1	1	ı	ı		55,981	188	87.664	21,129		197
Ready Mix Concrete Al alamia (RMC)	Subsidiary	1	L		1	1	4	1	12,792	-		-
Decom	Subsidiary		4	,	1	,	1	ì	34.314			
Suez For Transport	Subsidiary	t	,	1		-	-		33.722	,	899 08	
Inter bulk Trading Logano	Related party	Ī	1		193,935	1	1			,	000,000	
Ciment Calcia	Related party	ı	3,659	1		1	1			-	1	
Interbulk Egypt	Related party	ı	1	ŧ	1	1	1		14.040	1	1	
Heidelberg Cement Trading Malta Limited	Related party	1	r	ı	129,917	1	1	i	5,147		1	1
Heidelberg Cement AG	Related party	I.	82	-	1	1	r	1		,	1	
		1										

# NOTES TO THE SEPERATE FINANCIAL STATEMENTS

31 DECEMBER 2017

33 RELATED PARTY DISCLOSURES (continued)

The related parties' transactions described above resulted in the following balances:

a) Related party balances Significant related party balances are as follows:

Description	Due from	Due to related	Trade payables and	Advance payment/	Credit balances/ advanced	Receivables
	related parties	parties	acci neu exp	balances	customers	
	EGP	EGP	EGP	EGP	EGP	EGP
Tourah Portland Cement Company S.A.E	82,967,667	1		9,714,945		73,252,722
Helwan Cement Company S.A.E	396,025,884	ı		•	1	396,025,884
Suez For Bags S.A.E		(5,380,429)	(4,823,173)	1	(727,670)	170,414
Ready Mix Concrete Al alamia (RMC)" S.A.E	3,613,256	1	1	1	(4,314,328)	7,927,584
Inter bulk S.A.E Company (Related Party)	949,864		,	1	(50,581)	1,000,445
Tanzania Portland Cement Company	6,318	1	1	1		6,318
EL Helal Cement Company Kuwait (Kuwaiti Joint Stock Company)	1,198,765	ŧ	ī	ı	1	1,198,765
Techno	15,036	1		1	1	15.036
Cimenteries CBR Cementbedrijven N.V	42,373	1	1	1	1	42,373
Suez For Lime S.A.E	52,941	Ţ	1	52,941	1	
Heidelberg Cement AG	ı	(17,431,678)	(17,594,428)	1	-	162,750
Development and Construction Materials Company (DECOM) S.A.E	14,679,067	ı	1	ı	ī	14,679,067
Ciments Francais (major shareholder)	1	(68,145,632)	(68,384,650)	1	1	239,018
Italcementi (holding for Ciments Francais )	1	(62,671,392)	(62,671,392)	1		1
Suez For Transport and Trade S.A.E	ī	(25,274,724)	(24,531,262)		(743,462)	10
Heidelberg Cement Trading Malta Limited (Related party)	,	(6,446,980)	(6,446,980)	ı	1	1
Inter bulk Logano (Related party)	1	(434,516,914)	(434,516,914)	1	1	1
Heidelberg Technology Center Leimen, Germany (Related party)	1	(12,710,908)	(12,710,908)	ı	ı	1
Devnya Cement AD Bulgaria (Related party)	1	(21,268)	(21,268)	1		
Heidelberg Cement France S.A.S.	1	(3,828,742)	(3,828,742)	ı	1	1
	499,551,171	(636,428,667)	(635,529,717)	9,767,886	(5,836,041)	494,720,376

## 33 RELATED PARTY DISCLOSURES (continued)

	Oue from	Due to		Advance	Credit	
	parties	related	Trade payables and accrued exp	payment/ debit balances	balances/ advanced customers	Receivables
	EGP	EGP	EGP	EGP	EGP	EGP
	109,10	1	1	22,901,997	(3,882,861)	37,982,465
	187,458,983	1	1	41,189,352	1	146,269,631
Ready MIX Concrete AI alamia (KIMIC) S.A.E 1,955	1,953,937	t		ı	(773,214)	2,727,151
EL Helal Cement Company Kuwait (Kuwaiti Joint Stock Company)	,185,119	ı	1	J	1	1,185,119
Development and Construction Materials Company (DECOM) S.A.E	,250,467	ī	1	ı	(2,533,437)	3,783,904
Suez For Lime S.A.E	006	1	1	10,900	-	
Inter bulk (Related party) 389,131	,131	1	1		(100)	389,831
Asia Cement (Related party) 915,151	,151	1		1	1	915,151
Ciments Francais (major shareholder)		(60,339,987)	(60,339,987)	1		
Suez Bags Company S.A.E, 367,921	,921	1		367,921	1	1
Italcementi (holding for Ciments Francais)		(38,138,202)	(38,138,202)	ı	1	ı
Suez For Transport and Trade S.A.E		(14,176,598)	(14,600,108)	423,510		t
Heidelberg Cement Trading Malta Limited ( Related party)		(130,666,430)	(130,666,430)	1	1	1
Heidelberg Cement AG (holding for Italcementi)		(81,603)	(81,603)			
Inter bulk (Related party)	1	(571,718,804)	(571,718,804)	,		ı
Ciments Calcia (Related party)		(3,636,988)	(3,636,988)	1	1	1
250,53	250,533,210	(818,758,612)	(819,182,122)	64,893,680	(7,190,212)	193,253,252

### 33 RELATED PARTY DISCLOSURES (continued)

### b) Related party borrowings

On 20 October 2006, Suez Cement Company's Board of Directors approved to lend Ready Mix Concrete Al alamia (RMC)" S.A.E and its subsidiaries an amount of EGP 300 Million at annual interest rate 10,54%,

	31 December 2017	31 December 2016
	EGP	EGP
Loan to Ready Mix Concrete Al alamia (RMC)" S,A,E	12,000,000	15,000,000
Development and Construction Materials Company (DECOM) S,A,E	13,000,000	18,000,000
	25,000,000	33,000,000

### 34 FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

### Overview

The Company has exposure to the following risks from its use of financial instruments:

- A Credit risk.
- B Market risk, and
- C Liquidity risk.

This note presents information about the Company's exposure to each of the above risks. the Company's objectives. policies and processes for measuring and managing risk. and the Company's management of capital.

The Board of Directors of the Parent Company has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's senior management are responsible for developing and monitoring the risk management policies and report regularly to the Parent Company on their activities.

The Company's current financial risk management framework is a combination of formally documented risk management policies in certain areas and informal risk management policies in other areas.

### a) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Company is exposed to credit risk principally from its receivables from customers, due from related parties, other receivables and from its financing activities, including deposits with banks and financial institutions.

### Trade and notes receivables

The Company has entered into contracts for the sale of residential and commercial units on an instalment basis. The instalments are specified in the contracts. The Company is exposed to credit risk in respect of instalments due. However, the legal ownership of residential and commercial units is transferred to the buyer only after all the instalments are recovered. In addition, instalment dues are monitored on an ongoing basis with the result that the Company's exposure to bad debts is not significant.

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the Company's customer base, including the default risk of the industry and country, in which customers operate, has less influence on credit risk. The Company earns its revenues from a large number of customers.

### 34 FINANCIAL INSTRUMENTS AND RISK MANAGEMENT "continued"

### Other financial assets and cash deposits

With respect to credit risk arising from the other financial assets of the Company, which comprise bank balances and cash, financial assets at amortised cost, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these assets.

Credit risk from balances with banks and financial institutions is managed by local Company's treasury supported by the Parent Company. The Company limits its exposure to credit risk by only placing balances with international banks and local banks of good repute. Given the profile of its bankers, management does not expect any counterparty to fail to meet its obligations.

### Due from related parties

Due from related parties relates to transactions arising in the normal course of business with minimal credit risk, with a maximum exposure equal to the carrying amount of these balances.

### b) Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices, such as currency risk and interest rate risk, which will affect the Company's income. Financial instruments affected by market risk include interest-bearing loans and borrowings, and deposits. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return. The Company does not hold or issue derivative financial instruments.

### Exposure to interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's obligations with floating interest rates and interest bearing time deposits.

Interest on financial instruments having floating rates is re-priced at intervals of less than one year.

The following table demonstrates the sensitivity to a reasonably possible change in interest rates with all other variables held constant, of the Company's losses before tax (through the impact on floating rate borrowings).

There is no impact on the Company's equity other than the losses impact stated below.

	31 De	cember 2017	31 De	cember 2016
	Change in	Effect on losses	Change in	Effect on losses
	rate	before tax	rate	before tax
		EGP		EGP
Financial asset	+1%	1,032,583	+1%	5,294,996
	- 1%	(1,032,583)	- 1%	(5,294,996)
Financial liability	+1%	(5)	+1%	(371,254)
government and the second seco	- 1%	5	- 1%	371,254

The interest rates on loans to related parties are described in Note 15 to the financial statements. Interest rates on time deposit and treasury bills are described in Note 20. Interest rates on bank overdraft from financial institutions are disclosed in Note 25 to the financial statements.

### Exposure to foreign currency risk

The following tables demonstrate the sensitivity to a reasonably possible change in USD, EUR, GBP, CHF, KWD exchange rates, with all other variables held constant. The impact on the company's losses before tax is due to changes in the value of monetary assets and liabilities. The company's exposure to foreign currency changes for all other currencies is not material.

	31 Dec	ember 2017	31 De	cember 2016
	Change	Effect on	Change	Effect on losses
	in rate	losses before	in rate	before tax
		tax		
		EGP		EGP
USD	+10%	(47,383,407)	+10%	(69,835,025)
	-10%	47,383,407	-10%	69,835,025
GBP	+10%	12,820	+10%	4,006
	-10%	(12,820)	-10%	(4,006)
EUR	+10%	(17,524,498)	+10%	(13,563,835)
	-10%	17,524,498	-10%	13,563,835
KWD	+10%	(76,325)	+10%	724,329
	-10%	76,325	-10%	(724,329)
CHF	+10%	(72,609)	+10%	791,559
	-10%	72,609	-10%	(791,559)

### c) Liquidity risk

The cash flows, funding requirements and liquidity of the Company are monitored by local company management supported by the Parent Company, The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank borrowings, The Company manages liquidity risk by maintaining adequate reserves and borrowing facilities, by continuously monitoring forecasted and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The Company currently has sufficient cash on demand to meet expected operational expenses, including the servicing of financial obligations.

The table below summarises the maturity profile of the Company's financial liabilities based on contractual undiscounted payments.

### 34 FINANCIAL INSTRUMENTS AND RISK MANAGEMENT "continued"

### Financial liabilities

	Less than 3 Months	3 to 12 Months	Total
As at 31 December 2017 Advances from Customers	192,538,050	-,	192,538,050
Banks overdraft	531	<u>₩</u>	531
Retentions payable	6,942,911	177,269	7,120,108
Trade and other payables	442,873,848	1=	442,873,848
Due to tax authority	77,926,325	-	77,926,325
Due to related parties	636,428,667	×=	636,428,667
Total undiscounted financial liabilities	1,356,710,332	177,269	1,356,887,529
	Less than 3 Months	3 to 12 Months	Total
As at 31 December 2016 Advances from Customers	141,960,776	×-	141,960,776
Banks overdraft	36,616,846	10m	36,616,846
Retentions payable	2,325,990	4,495,525	6,821,515
Trade and other payables	378,059,428	-	378,059,428
Due to tax authority	20,156,609	-	20,156,609
Income tax payable	-	62,045,739	62,045,739
Due to related parties	818,758,612	-	818,758,612
Total undiscounted financial liabilities	1,397,878,261	66,541,264	1,464,419,525

### 35 FAIR VALUES OF FINANCIAL INSTRUMENTS

Financial instruments comprise financial assets and financial liabilities,

Financial assets of the company include bank balances and cash, accounts and notes receivables, other receivables, held to maturity investments and due from related parties, financial liabilities of the company include interest-bearing loans and borrowings, trade and other payables, land purchase liabilities, due to related parties and retentions payable.

The fair values of the financial assets and liabilities are not materially different from their carrying value unless stated otherwise.

### 36 COMPARATIVE FIGURES

Certain comparative figures for the year 2016 have been reclassified to conform to the presentation of these separate interim financial statements.