



SUEZ CEMENT GROUP (SCGC)

BOARD OF DIRECTORS' REPORT

ON THE BUSINESS RESULTS AS AT

30st SEPTEMBER 2014

The Board of Directors is pleased to present to the Board Members the quarterly Report for financial period ended 30 Sep. 2014.

On behalf of the Board of Directors, the Chairman is proud to present to the shareholders the Board of Directors' report on the Company's achievements and success for the financial for the period ended 30 Sep. 2014.

Basic Data:

- Suez Cement Company established as a joint stock company, governed by the investment law no.43 for year 1974 and its executive rules. The company's authorized capital amounted to MEGP 3,600 while the paid up and issued capital amounted to EGP 909,282,535 fully paid, The company producing all kinds cement and any other products related to cement industry as well as any other building material and construction supplies.
- Listing has been made on the commercial register under no.181134 – Cairo – dated 6/3/1977.
- Share par value EGP 5 which has been listed on the Egyptian Stock Exchange dated 8/2/1995.

Investor Relations:

- Investor Relations officer: Mr. Mohamed Ibrahim Mohamed Ibrahim – Finance Manager.

External Auditors:

- Allied for Accounting & Auditing (E &Y) – Mr. Nabil A. Istanbuli (RAA.5947 – EFSAR.71) and Mr. Emad H. Ragheb (RAA.3678 – EFSAR.42). Appointed on 31st March, 2014.

About Company's Shareholding structure:

- 5% or more shareholders as at 30-9-2014.

Name	No. of Shares	%
MENAF SAS	47,373,830	26.05%
Ciments Francies	22,485,545	12.36%
CIMENTS DU MAROC CIMAR	21,210,577	11.66%
Abd Elmenam Rashed Abd Elrahman	14,392,167	7.91%
GAZELLE	13,842,701	7.61%
TERCIM S A S	9,100,000	5.00%

Last formation of the Board of Directors:

Name	Position	Representing	status
Omar A. Mohanna	Chairman	Ciments Francies	Non - Executive
Augustino Nuzzolo	Board Member	Ciments Francies	Non - Executive
Bruno Carre	Managing Director	CIMENTS DU MAROC CIMAR	Executive
Mohamed Chaibi	Board Member	CIMENTS DU MAROC CIMAR	Non - Executive
Federico Vitaletti	Board Member	TERCIM S A S	Non - Executive
Giovanni Ferrario	Board Member	MENAF SAS	Non - Executive
Mateo Rozzanigo	Board Member	MENAF SAS	Non - Executive
Khaled Abu Bakr	Board Member	MENAF SAS	Non - Executive
Raed I. Al Mudaiheem	Board Member	Elmohedeb Alliance.	Non - Executive
Mohamed I. Khan	Board Member	Abd Elmenam Rashed Abd Elrahman	Non - Executive
Alaa Mohamed Ahmed	Board Member	Public Sector	Non - Executive

Board of Directors Meetings:

- (4) BOD Meetings were held during the year 2014.

Last Formation of the Audit Committee:

Name	Position	Representing
Omar A. Mohanna	Chairman - President	Suez Cement Co.

Khalid Abo Bakr	Board Member - Member	MENAF SAS
Alaa Mohamed Ahmed	Board Member - Member	Public Sector

Audit committee tasks:

- Examine the company's financial statements in the light of the prevailing accounting standards, studying and discussing the auditor's report before submitting to the Board of Directors.
- Examine and review the periodic administrative reports submitted to the different administrative levels, how this reports are developed, and the times they are presented.
- Examine and review the internal audit existing mechanisms, and its instruments, procedures, plans and results.
- Examine and review the company's internal control procedures. Methods and rules of assets control and its compliance assurance. Examine and evaluate the administrative procedures in that regard.

Audit committee meetings:

- (4) Audit committee meetings were held during 2014, all reports of the committee had been submitted to the BOD with no substantial observations.

Cement Sales During Jan. – Sep. 2014

(Thousand Tons)

Description	Domestic cement sales		Export cement sales		Total	
	2014	2013	2014	2013	2014	2013
Suez Cement Company	2,567	2,334	-	-	2,567	2,334
Tourah cement Company	1,203	1,418	-	-	1,203	1,418
Helwan cement company(gray)	2,189	1,791	180	64	2,369	1,855
Total Gray	5,959	5,543	180	64	6,139	5,607
Helwan cement company(wait)	84	86	99	101	183	187

SCGC Production

Egypt grey produced 38.5 million tons of cement during the period ended Sep. 2014, comparing with 36.7 million ton in YTD Sep. 2013. The following comparative table



Shows the level of cement production of the Suez Cement group companies for the period ended 30 Sep. 2014.

Cement & Clinker Production During the period ended 30 Sep. 2014

(Thousand Tons)

Description	Gray Cement		Clinker	
	2014	2013	2014	2013
Suez Cement Company	2,587	2,380	1,596	1,860
Tourah cement Company	1,206	1,408	690	847
Helwan cement company(grey)	2,344	1,850	1,893	1,794
Total Gray	6,137	5,638	4,179	4,501
Helwan cement company(white)	180	194	183	176

FINANCIAL POSITION AND BUSINESS RESULTS ON 30/09/2014

First: The Financial Position on 30/09/2014

The total net amount of the balance sheet items at the end of Sep. 2014 reached LE 10290 Million compared to LE 9969 Million in the previous year 2013. The following table shows the progress of the financial position of the Group compared with the previous year.

M EGP

<u>Description</u>	<u>30/09/2014</u>	<u>31/12/2013</u>
Net assets	10290	9969
Net fixed assets and under construction projects	4409	4058
Issued capital	909	909
Total equity	7064	7273
Non- controlling interest	617	655
Total provisions	762,4	756

Second: Business Results of the Group during the period ended Sep. 2014

The Group realized a gross profit of 833 M EGP compared with 30 Sep. 2013 to 686 M EGP.

M EGP

<u>Description</u>	<u>2014</u>	<u>2013</u>
Sales (activity revenues)	4613	3548
Current Gross Profit	833	686
Operating Income	544	542
Net Profit After Non-Controlling Interest	364	426



Third: Reserves

The total reserves at end of 30 Sep. 2014 amounted to 2666.3 M EGP, distributed as follows:

- 454,6 M EGP (legal reserve)
- 2199,7 M EGP (general reserve)
- 12,0 M EGP (capital reserve)

Fourth: Provisions

Total provisions amounted to LE 762,4 million in 30 Sep. 2014 as follows:

	<u>MEGP</u>
taxes disputes	200,0
Site restauration	47,9
Judicaël disputes	38,7
training subsidies fund	146,9
Gas claims for Tourah Plant	51,0
Other Claim	<u>0,5</u>
Sub Total	<u>485,0</u>
Plus: provisions deducted directly from the related assets	
<i>Inventories provision</i>	183,0
<i>Doubtful débets</i>	<u>94,4</u>
Sub Total	<u>277,4</u>
Total Provisions	<u>762,4</u>
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